



# 14TH ANNUAL REVERSE TRADE SHOW

**BROWARD COUNTY CONVENTION CENTER**

**Thursday, November 17, 2011 from 9 a.m. - 1 p.m.**

- ❖ **Meet face to face** with hundreds of government purchasing professionals from South Florida. Visit their information booths and learn how to do business with their agencies.
- ❖ **Network** at the Business Luncheon.
- ❖ **Attend** an informative workshop on how to do business with government.

***For more information***

***Visit Our Web Site***

**[www.nigpsefl.org](http://www.nigpsefl.org)**

**B2G: Together Towards Tomorrow**



**Interested in doing business with government agencies in South Florida?**

Purchasing professionals from South Florida's counties, municipalities, Airport/Seaport agencies, school boards and sheriff's offices as well as the State of Florida will gather at the beautiful Broward County Convention Center in Fort Lauderdale, Florida **NOVEMBER 17, 2011**, with information booths on how to do business with their agencies and much more!

This year our purchasing agencies will be joined by using agencies such as Information Technology, Parks, Public Works, Utilities, and more...

**Agenda**

**8:00 AM – 9:00 AM**  
Vendor Registration/Sign-In

**9:00 AM – 1:00 PM**  
REVERSE TRADE SHOW

**1:00 PM – 2:30 PM**  
Buffet Luncheon (inside trade show)

**11:00 AM – 12:30 PM**  
Concurrent Seminar

**A reduced "Early Bird" registration fee of \$125 per person gives you the opportunity to:**

- ◆ **Meet face to face** with government purchasing professionals - no cold calls, telephone recordings, Internet surfing or separate appointments.
- ◆ **Gather** each agency's vendor applications, current contract/bid solicitations and business cards.
- ◆ **Learn** each agency's process to register, solicit bids and award contracts.
- ◆ **Attend an informative** seminar on "How to do Business with Government",
- ◆ **Network at the Business Luncheon** With the government agency representatives and other business vendors.
- ◆ **Take home** an electronic media version of the 2011 Edition of the Southeast Florida Purchasing Professionals Trade Show Directory.
- ◆ **Your paid admission includes validated parking at the Broward County Convention Center**

***Act fast!!! The reduced "Early Bird" registration fee is available for a limited time only.***

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